



# CAPABILITY STATEMENT

DUNS: 131383183

LOCAL . STATE . FEDERAL

## ABOUT SENTINEL

An Illinois based strategic consulting and governmental affairs firm that transcends conventional consulting. We are a purpose-driven partner to our clients, with a vested interest in their success and net positive impact.

Ensuring our clients thrive at the dynamic nexus of business and government, we leverage a hands-on, holistic approach to deliver effective and value-added solutions.

Founding Principal, [Chima Enyia](#) has been recognized as Savoy Magazine's 2022 Most Influential Black Executives in Corporate America and Crain's Chicago Business' 2021 Notable Black Leaders and Executives, among other awards.

## DIFFERENTIATORS

- Principal received bipartisan executive appointments from three Illinois governors in the last decade.
- Oversaw the Illinois BEP program, resulting in over \$425 million spent with MWBE firms.
- Established nationally recognized, award-winning State Data Analytics Division

## CERTIFICATIONS

Sentinel Strategies is a certified Minority Owned Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantage Business Enterprise (ACDBE) with:

- City of Chicago
- State of Illinois
- Illinois United Certification Program
- Chicago Transit Authority
- City of Chicago - Aviation
- IL Dept of Transportation



## INDUSTRY EXPERIENCE

Healthcare	Technology	Transportation
Energy	Hospitality	Construction
Education	Corrections	Manufacturing
Finance	Insurance	Professional Sports
Cannabis	Liquor	Gaming

## CORE COMPETENCIES

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**Legislative & Regulatory**  
 We advance clients' government goals through effective agency representation, lobbying, licensing assistance, funding identification, and relationship cultivation.
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**Procurement & Supplier Diversity**  
 We provide comprehensive support to current and prospective government contractors seeking to fulfil BEP/DBE requirements, from bid assistance to compliance and reporting
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**Business Development**  
 We deliver cross-industry, value-added business development, harnessing our expertise in government operations, extensive network, and mastery of procurement processes.
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**Local Government Services**  
 We enhance public sector clients' ability to develop impactful policies and unlock critical funding,
- 
**Other Services**  
 Strategic planning and operations efficiency

### NAICS CODE

- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services

### NIGP CODE

- NIGP 91832: Consulting Services ( Not Otherwise Classified)
- NIGP 91858: Governmental Consulting
- NIGP 91892: Urban Planning Consulting
- NIGP 96151: Lobby Services