



CAPABILITY STATEMENT

DUNS: 131383183

LOCAL . STATE . FEDERAL

FIRM OVERVIEW

Sentinel Strategies is an Illinois based strategic consulting and governmental affairs firm that transcends conventional consulting. We are a purpose-driven partner to our clients, with a vested interest in their success and net positive impact.

Ensuring our clients thrive at the dynamic nexus of business and government, we leverage a hands-on, holistic approach to deliver effective and value-added solutions.

Founding Principal, [Chima Enyia](#) has been recognized as Savoy Magazine's 2022 Most Influential Black Executives in Corporate America and Crain's Chicago Business' 2021 Notable Black Leaders and Executives, among other awards.

DIFFERENTIATORS

- Oversaw the Illinois BEP program, resulting in over \$425 million spent with MWBE firms.
- Facilitated procurement and operational functions for over 40 agencies and 170 Boards and Commission

CERTIFICATIONS

Sentinel Strategies is a certified Minority Owned Business Enterprise (BEP)(MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantage Business Enterprise (ACDBE) with:

- City of Chicago
- State of Illinois
- CMSDC (Pending)
- Illinois United Certification Program
- Chicago Transit Authority
- City of Chicago - Aviation

INDUSTRY EXPERIENCE

Healthcare	Technology	Transportation
Energy	Hospitality	Construction
Education	Corrections	Manufacturing
Finance	Insurance	Professional Sports
Cannabis	Liquor	Gaming

CORE COMPETENCIES

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Legislative & Regulatory
 We advance clients' government goals through effective agency representation, lobbying, licensing assistance, funding identification, and relationship cultivation.
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Procurement & Supplier Diversity
 We provide comprehensive support to current and prospective government contractors from bid assistance to contract management, and fulfillment of BEP/DBE requirements.
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Business Development
 We deliver cross-industry, value-added business development, harnessing our expertise in government operations, extensive network, and mastery of procurement processes to drive value for clients.
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Local Government Services
 We enhance public sector clients' ability to develop impactful policies and unlock critical funding.
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Other Services
 Strategic planning and operational efficiency.

NAICS CODE

- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services

NIGP CODE

- NIGP 91832: Consulting Services (Not Otherwise Classified)
- NIGP 91858: Governmental Consulting
- NIGP 96151: Lobby Services